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## GLOBALTEL LAUNCHES NEW GENERATION BASE STATIONS: THE END OF THE MONOPLY OF THE 3 NETWORK EQUIPEMENT PROVIDERS

BARCELONA – FEBRUARY 25<sup>th</sup>, 2019

**Globaltel**, the French rising star in the mobile network equipment space has announced the release of their new hardware platforms which allows them to provide the same type of mobile network solution as the incumbent legacy Network Equipment Providers at a portion of their prices.

By leveraging the techniques of Software Defined Networking and the ubiquity of the Internet, Globaltel has created a mobile wireless network at a cost as low as 1/10<sup>th</sup> the cost of legacy mobile equipment.

Globaltel integrated Range Networks 2G and 3G software and Amarisoft 4G software in order to provide a complete 2G, 3G and 4G solution.

In order to accommodate all business needs (from ultra-rural locations to high density towns), Globaltel developed 3 product lines: GTG, GTS/GTA and GTM.

- **GTG** is a powerful and performing 4G/LTE Base Station. It includes a Base Band Unit (BBU) which can be connected through optical links up to 3 Remote Radio Head (RRH). Each RRH can support up to 1000 concurrent sessions, 200 VoLTE concurrent calls with a coverage up to 20 km
- **GTS/GTA** is a compact powerful 2G/3G or 4G Base Station, with high coverage (up to 30 km in 2G) and with up to 144 concurrent calls
- **GTM** is a light portable unit which supports 4G and very soon 2G and 3G, with a coverage up to 2 km.

This portfolio is designed to provide a price attractive full alternative to monopolistic traditional Network Equipment Vendors.

The technology is already proven as it was deployed and is operational in some confidential public and private networks before the official launch at Mobile World Congress 2019.

“This new Porto-Folio will revolutionize the market of mobile network in the next months by bringing a much more cost effective approach and by attacking the de facto monopoly of the 3 legacy Mobile Network Equipment Providers” Says **Christophe Boutin, CEO and founder of Globaltel.**

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Globaltel is exhibiting at MWC 2019 on stand 5B61 (Business France Pavilion).

### **About Globaltel**

Company created in 2007 in the sector of fixed and mobile telephony, Globaltel acquired a license to operate a mobile network in Saint-Pierre et Miquelon in 2012. Globaltel successfully deployed a 2G network based on Range Networks technology and was able to quickly grow and gain substantial market share against the incumbent operator.

In 2017, Globaltel acquired a 3G and 4G license and worked closely with Amarisoft for LTE.

Based on this experience, Globaltel is providing fully packaged and integrated hardware for 2G, 3G and 4G networks plus the related support, training and implementation services.

